



# Schedule

U.S. GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE

## Authorized Federal Supply Schedule Price List

**CONTRACTOR:**

**PLOUGH-BACK CONSULTING "**

\*\*\*\*\*7557"Y kaeqpulp"Cxgpgw"PY "Swkg"660 \*\*\*\*\*

\*\*\*\*\*Wcuj kpi vqp, DC 20037 ""

\*\*\*\*\*Contract Number: GS23F0062Y

Schedule Title : Professional Services Schedule (PSS)

Product Service Code : **R704**

DUNS# : **780412404**

Contract Period : **January 2, 2018 – July 12, 2022**

Business Size : **Small**

Contract Administrator : **Timothy Carter**

Phone Number : **(202) 655-2520**

Email: **tcarter@ploughback.com**

Web Site : **<http://www.ploughback.com>**

Online access to contract ordering information, terms and conditions, up-to-date pricing,  
and the option to create an electronic delivery order are available through  
GSA Advantage!, a menu-driven database system.  
<http://www.GSAAdvantage.gov>

For more information on ordering from Federal Supply Schedules, visit  
<http://www.gsa.gov/portal/content/197989>

<b>CONTRACTOR:</b> <b>PLOUGH-BACK CONSULTING</b> 7555 Y kueqpukp'Cxgpwg'P Y Swkg'660 Wcuj kpi vap, DC 20237	Schedule Title: <b>Professional Service Schedule</b> <b>(PSS)</b> Product Service Code: <b>R704</b> DUNS#: <b>780412404</b> Contract Period: <b>January 2, 2018 – July 12, 2022</b> Business Size: <b>Small</b>
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## Awarded service information listed by Special Item Numbers (SINS):

### SIN: 520 12 - Budgeting

#### Senior Valuation Manager 1

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Performs as lead project/program facilitator for mid- to large-sized project engagement teams. Overall responsibility for project management, methodology and team performance. Experience in mergers & acquisitions, real estate transactions, business valuation and report writing, management, public policy, operations, finance, investment, research, and strategic planning. Has an advanced degree and at least fifteen (15) years of relevant work experience.

Unit of Issue:	Per Hour
<b>01/02/2018 – 07/12/2018:</b>	\$202.22
<b>07/13/2018 – 07/12/2019:</b>	\$206.47
<b>07/13/2019 – 07/12/2020:</b>	\$210.80
<b>07/13/2020 – 07/12/2021:</b>	\$215.23
<b>07/13/2021 – 07/12/2022:</b>	\$219.75

#### Project Manager 1

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Manages the overall performance of the contract and reports to the Project Director. Has primary responsibility for supervising the engagement and is responsible for the completion of all required tasks. Assumes responsibility for the coordination of subordinate activities. Reviews draft reports and deliverables prior to submission for project leader approval. Conducts quality control of work. Has an undergraduate or graduate degree and ten (10) years or more of relevant work experience.

Unit of Issue:	Per Hour
<b>01/02/2018 – 07/12/2018:</b>	\$164.77
<b>07/13/2018 – 07/12/2019:</b>	\$168.23
<b>07/13/2019 – 07/12/2020:</b>	\$171.76
<b>07/13/2020 – 07/12/2021:</b>	\$175.37
<b>07/13/2021 – 07/12/2022:</b>	\$179.05

#### Senior Cost Estimator 1

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Responsible for leading a team of costs analysts. Ensure that all task requirements have been agreed-upon and documented in coordination with the customer. Responsible for reporting status of cost estimating & analysis activities to the Project Manager. Working knowledge of common investment practices including Life Cycle Cost Estimation (LCCE), Independent Government Cost Estimation (IGCE), Price Analysis, Cost-Benefit Analysis (CBA), Analysis of Alternatives (AoA), and Business Case Analysis. Understand practical application of OMB and DoD cost estimating circulars including OMB A-11, OMB A-76, OMB A-94, and DoD 5000. Working knowledge of cost estimation and earned value management tools, such as ACEIT, PRICE, SEER, MS Project, Primavera, @Risk, and Crystal Ball. Has an

undergraduate degree preferably in a STEM major and eight (8) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$164.77
07/13/2018 – 07/12/2019:	\$168.23
07/13/2019 – 07/12/2020:	\$171.76
07/13/2020 – 07/12/2021:	\$175.37
07/13/2021 – 07/12/2022:	\$179.05

**Senior Financial Analyst 1**

Primarily performs detailed financial research and analysis as part of a larger engagement team. May direct activities of junior staff. Assists in the development of presentations, training courses, financial and statistical models, databases and reports. Conducts data gathering interviews. Possesses demonstrated knowledge of- and experience applying financial analysis and financial management methods to meet client needs. Applies techniques to evaluate engagement objectives and contributes to implementation of strategic direction. May apply business and process modeling and other advanced data analytics in support of client analyses and deliverables. Conducts on-site quality control of financial analysis work. Has an undergraduate or graduate degree and has seven (7) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$155.71
07/13/2018 – 07/12/2019:	\$158.98
07/13/2019 – 07/12/2020:	\$162.32
07/13/2020 – 07/12/2021:	\$165.73
07/13/2021 – 07/12/2022:	\$169.21

**Transaction Advisory Specialist 1**

Provides asset sale advisory services related to the valuation and disposition of various assets, any resulting asset sales structure, pricing, and bid acceptance. These services may include, but are not limited to the following: valuation of assets; developing sales strategies; pre-sale support; review of pending sale; budgeting and analysis; credit reform analysis; marketing and sale support; and training. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$151.67
07/13/2018 – 07/12/2019:	\$154.85
07/13/2019 – 07/12/2020:	\$158.11
07/13/2020 – 07/12/2021:	\$161.43
07/13/2021 – 07/12/2022:	\$164.82

**Senior Consultant 1**

Primarily performs detailed research and analysis as part of a larger engagement team. May direct activities of junior staff. Creates presentations, databases and reports and assists in the development of recommendations. Conducts data gathering interviews. Possesses demonstrated knowledge of and experience applying analytical methodologies and strategic processes to meet client needs. Applies techniques in the evaluation of engagement objectives and contributes to implementation of strategic direction. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience. Capable of working without direct supervision on a client site and supporting analyses for client issues and solution development.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$137.31
07/13/2018 – 07/12/2019:	\$140.20
07/13/2019 – 07/12/2020:	\$143.14
07/13/2020 – 07/12/2021:	\$146.15
07/13/2021 – 07/12/2022:	\$149.22

**Consultant 1**

Primarily performs basic research and analytical support at the direction of more senior engagement team members. Assists in the creation of presentations, databases, analyses and reports. May conduct data gathering interviews. Possesses knowledge of financial management, cost estimation, and data analytics methodologies to meet client needs and has exposure to strategy consulting methodologies. Capable of working without direct supervision on a client site and using consulting tools and methodologies to complete assigned tasks and project deliverables. Has an undergraduate or graduate degree and approximately five (5) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$101.11
07/13/2018 – 07/12/2019:	\$103.23
07/13/2019 – 07/12/2020:	\$105.40
07/13/2020 – 07/12/2021:	\$107.61
07/13/2021 – 07/12/2022:	\$109.87

**Junior Acquisition & Advisory Analyst 1**

Provides project support for the Acquisition Team throughout pre- award, award and post award phases of the acquisition lifecycle. Fully capable in the use of all automated office equipment and desktop computers, including Microsoft Office and specialty COTS software programs. Has an undergraduate or graduate degree and three (3) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$70.80
07/13/2018 – 07/12/2019:	\$72.28
07/13/2019 – 07/12/2020:	\$73.80
07/13/2020 – 07/12/2021:	\$75.35
07/13/2021 – 07/12/2022:	\$76.93

**Documentation Specialist 1**

Performs technical writing services required throughout the project engagement. Typically, these services will include: editorial support, reproduction services, graphical design and presentations, and document compilation and formatting using desktop publishing and graphics design software. Has four (4) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$50.56
07/13/2018 – 07/12/2019:	\$51.62
07/13/2019 – 07/12/2020:	\$52.71
07/13/2020 – 07/12/2021:	\$53.81
07/13/2021 – 07/12/2022:	\$54.94

**SIN: 520 13 - Complementary Financial Management Services**

**Senior Valuation Manager 2**

Performs as lead project/program facilitator for mid- to large-sized project engagement teams. Overall responsibility for project management, methodology and team performance. Experience in mergers & acquisitions, real estate transactions, business valuation and report writing, management, public policy, operations, finance, investment, research, and strategic planning. Has an advanced degree and at least fifteen (15) years of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018– 07/12/2018:	\$202.22
07/13/2018 – 07/12/2019:	\$206.47
07/13/2019 – 07/12/2020:	\$210.80
07/13/2020 – 07/12/2021:	\$215.23
07/13/2021 – 07/12/2022:	\$219.75

**Project Manager 2**

Manages the overall performance of the contract and reports to the Project Director. Has primary responsibility for supervising the engagement and is responsible for the completion of all required tasks. Assumes responsibility for the coordination of subordinate activities. Reviews draft reports and deliverables prior to submission for project leader approval. Conducts quality control of work. Has an undergraduate or graduate degree and ten (10) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$164.77
07/13/2018 – 07/12/2019:	\$168.23
07/13/2019 – 07/12/2020:	\$171.76
07/13/2020 – 07/12/2021:	\$175.37
07/13/2021 – 07/12/2022:	\$179.05

**Senior Cost Estimator 2**

Responsible for leading a team of costs analysts. Ensure that all task requirements have been agreed-upon and documented in coordination with the customer. Responsible for reporting status of cost estimating & analysis activities to the Project Manager. Working knowledge of common investment practices including Life Cycle Cost Estimation (LCCE), Independent Government Cost Estimation (IGCE), Price Analysis, Cost-Benefit Analysis (CBA), Analysis of Alternatives (AoA), and Business Case Analysis. Understand practical application of OMB and DoD cost estimating circulars including OMB A-11, OMB A-76, OMB A-94, and DoD 5000. Working knowledge of cost estimation and earned value management tools, such as ACEIT, PRICE, SEER, MS Project, Primavera, @Risk, and Crystal Ball. Has an undergraduate degree preferably in a STEM major and eight (8) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$164.77
07/13/2018 – 07/12/2019:	\$168.23
07/13/2019 – 07/12/2020:	\$171.76
07/13/2020 – 07/12/2021:	\$175.37
07/13/2021 – 07/12/2022:	\$179.05

**Senior Financial Analyst 2**

Primarily performs detailed financial research and analysis as part of a larger engagement team. May direct activities of junior staff. Assists in the development of presentations, training courses, financial and statistical models, databases and reports. Conducts data gathering interviews. Possesses demonstrated knowledge of- and experience applying financial analysis and financial management methods to meet client needs. Applies techniques to evaluate engagement objectives and contributes to implementation of strategic direction. May apply business and process modeling and other advanced data analytics in support of client analyses and deliverables. Conducts on-site quality control of financial analysis work. Has an undergraduate or graduate degree and has seven (7) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$155.71
07/13/2018 – 07/12/2019:	\$158.98
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07/13/2020 – 07/12/2021:	\$165.73
07/13/2021 – 07/12/2022:	\$169.21

**Transaction Advisory Specialist 2**

Provides asset sale advisory services related to the valuation and disposition of various assets, any resulting asset sales structure, pricing, and bid acceptance. These services may include, but are not limited to the following: valuation of assets; developing sales strategies; pre-sale support; review of pending sale; budgeting and analysis; credit reform analysis;

marketing and sale support; and training. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience.

<b>Unit of Issue:</b>	<b>Per Hour</b>
<b>01/02/2018 – 07/12/2018:</b>	\$151.67
<b>07/13/2018 – 07/12/2019:</b>	\$154.85
<b>07/13/2019 – 07/12/2020:</b>	\$158.11
<b>07/13/2020 – 07/12/2021:</b>	\$161.43
<b>07/13/2021 – 07/12/2022:</b>	\$164.82

**Senior Consultant 2**

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Primarily performs detailed research and analysis as part of a larger engagement team. May direct activities of junior staff. Creates presentations, databases and reports and assists in the development of recommendations. Conducts data gathering interviews. Possesses demonstrated knowledge of and experience applying analytical methodologies and strategic processes to meet client needs. Applies techniques in the evaluation of engagement objectives and contributes to implementation of strategic direction. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience. Capable of working without direct supervision on a client site and supporting analyses for client issues and solution development.

<b>Unit of Issue:</b>	<b>Per Hour</b>
<b>01/02/2018 – 07/12/2018:</b>	\$137.31
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<b>07/13/2020 – 07/12/2021:</b>	\$146.15
<b>07/13/2021 – 07/12/2022:</b>	\$149.22

**Consultant 2**

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Primarily performs basic research and analytical support at the direction of more senior engagement team members. Assists in the creation of presentations, databases, analyses and reports. May conduct data gathering interviews. Possesses knowledge of financial management, cost estimation, and data analytics methodologies to meet client needs and has exposure to strategy consulting methodologies. Capable of working without direct supervision on a client site and using consulting tools and methodologies to complete assigned tasks and project deliverables. Has an undergraduate or graduate degree and approximately five (5) years or more of relevant work experience.

<b>Unit of Issue:</b>	<b>Per Hour</b>
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<b>07/13/2018 – 07/12/2019:</b>	\$103.23
<b>07/13/2019 – 07/12/2020:</b>	\$105.40
<b>07/13/2020 – 07/12/2021:</b>	\$107.61
<b>07/13/2021 – 07/12/2022:</b>	\$109.87

**Junior Acquisition & Advisory Analyst 2**

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Provides project support for the Acquisition Team throughout pre- award, award and post award phases of the acquisition lifecycle. Fully capable in the use of all automated office equipment and desktop computers, including Microsoft Office and specialty COTS software programs. Has an undergraduate or graduate degree and three (3) years or more of relevant work experience.

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<b>07/13/2019 – 07/12/2020:</b>	\$73.80
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<b>07/13/2021 – 07/12/2022:</b>	\$76.93

**Documentation Specialist 2**

Performs technical writing services required throughout the project engagement. Typically, these services will include: editorial support, reproduction services, graphical design and presentations, and document compilation and formatting using desktop publishing and graphics design software. Has four (4) years or more of relevant work experience.

Unit of Issue:	Per Hour
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07/13/2019 – 07/12/2020:	\$52.71
07/13/2020 – 07/12/2021:	\$53.81
07/13/2021 – 07/12/2022:	\$54.94

**SIN: 520 14 - Audit & Financial Training Services**

**Senior Valuation Manager 3**

Performs as lead project/program facilitator for mid- to large-sized project engagement teams. Overall responsibility for project management, methodology and team performance. Experience in mergers & acquisitions, real estate transactions, business valuation and report writing, management, public policy, operations, finance, investment, research, and strategic planning. Has an advanced degree and at least fifteen (15) years of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$202.22
07/13/2018 – 07/12/2019:	\$206.47
07/13/2019 – 07/12/2020:	\$210.80
07/13/2020 – 07/12/2021:	\$215.23
07/13/2021 – 07/12/2022:	\$219.75

**Project Manager 3**

Manages the overall performance of the contract and reports to the Project Director. Has primary responsibility for supervising the engagement and is responsible for the completion of all required tasks. Assumes responsibility for the coordination of subordinate activities. Reviews draft reports and deliverables prior to submission for project leader approval. Conducts quality control of work. Has an undergraduate or graduate degree and ten (10) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$164.77
07/13/2018 – 07/12/2019:	\$168.23
07/13/2019 – 07/12/2020:	\$171.76
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07/13/2021 – 07/12/2022:	\$179.05

**Senior Cost Estimator 3**

Responsible for leading a team of costs analysts. Ensure that all task requirements have been agreed-upon and documented in coordination with the customer. Responsible for reporting status of cost estimating & analysis activities to the Project Manager. Working knowledge of common investment practices including Life Cycle Cost Estimation (LCCE), Independent Government Cost Estimation (IGCE), Price Analysis, Cost-Benefit Analysis (CBA), Analysis of Alternatives (AoA), and Business Case Analysis. Understand practical application of OMB and DoD cost estimating circulars including OMB A-11, OMB A-76, OMB A-94, and DoD 5000. Working knowledge of cost estimation and earned value management tools, such as ACEIT, PRICE, SEER, MS Project, Primavera, @Risk, and Crystal Ball. Has an

undergraduate degree preferably in a STEM major and eight (8) years or more of relevant work experience.

<b>Unit of Issue:</b>	<b>Per Hour</b>
<b>01/02/2018 – 07/12/2018:</b>	\$164.77
<b>07/13/2018 – 07/12/2019:</b>	\$168.23
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<b>07/13/2020 – 07/12/2021:</b>	\$175.37
<b>07/13/2021 – 07/12/2022:</b>	\$179.05

**Senior Financial Analyst 3**

Primarily performs detailed financial research and analysis as part of a larger engagement team. May direct activities of junior staff. Assists in the development of presentations, training courses, financial and statistical models, databases and reports. Conducts data gathering interviews. Possesses demonstrated knowledge of- and experience applying financial analysis and financial management methods to meet client needs. Applies techniques to evaluate engagement objectives and contributes to implementation of strategic direction. May apply business and process modeling and other advanced data analytics in support of client analyses and deliverables. Conducts on-site quality control of financial analysis work. Has an undergraduate or graduate degree and has seven (7) years or more of relevant work experience.

<b>Unit of Issue:</b>	<b>Per Hour</b>
<b>01/02/2018 – 07/12/2018:</b>	\$155.71
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<b>07/13/2020 – 07/12/2021:</b>	\$165.73
<b>07/13/2021 – 07/12/2022:</b>	\$169.21

**Transaction Advisory Specialist 3**

Provides asset sale advisory services related to the valuation and disposition of various assets, any resulting asset sales structure, pricing, and bid acceptance. These services may include, but are not limited to the following: valuation of assets; developing sales strategies; pre-sale support; review of pending sale; budgeting and analysis; credit reform analysis; marketing and sale support; and training. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience.

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<b>07/13/2020 – 07/12/2021:</b>	\$161.43
<b>07/13/2021 – 07/12/2022:</b>	\$164.82

**Senior Consultant 3**

Primarily performs detailed research and analysis as part of a larger engagement team. May direct activities of junior staff. Creates presentations, databases and reports and assists in the development of recommendations. Conducts data gathering interviews. Possesses demonstrated knowledge of and experience applying analytical methodologies and strategic processes to meet client needs. Applies techniques in the evaluation of engagement objectives and contributes to implementation of strategic direction. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience. Capable of working without direct supervision on a client site and supporting analyses for client issues and solution development.

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<b>07/13/2020 – 07/12/2021:</b>	\$146.15
<b>07/13/2021 – 07/12/2022:</b>	\$149.22



**Consultant 3**

Primarily performs basic research and analytical support at the direction of more senior engagement team members. Assists in the creation of presentations, databases, analyses and reports. May conduct data gathering interviews. Possesses knowledge of financial management, cost estimation, and data analytics methodologies to meet client needs and has exposure to strategy consulting methodologies. Capable of working without direct supervision on a client site and using consulting tools and methodologies to complete assigned tasks and project deliverables. Has an undergraduate or graduate degree and approximately five (5) years or more of relevant work experience.

<b>Unit of Issue:</b>	<b>Per Hour</b>
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<b>07/13/2018 – 07/12/2019:</b>	\$103.23
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**Junior Acquisition & Advisory Analyst 3**

Provides project support for the Acquisition Team throughout pre- award, award and post award phases of the acquisition lifecycle. Fully capable in the use of all automated office equipment and desktop computers, including Microsoft Office and specialty COTS software programs. Has an undergraduate or graduate degree and three (3) years or more of relevant work experience.

<b>Unit of Issue:</b>	<b>Per Hour</b>
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<b>07/13/2018 – 07/12/2019:</b>	\$72.28
<b>07/13/2019 – 07/12/2020:</b>	\$73.80
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<b>07/13/2021 – 07/12/2022:</b>	\$76.93

**Documentation Specialist 3**

Performs technical writing services required throughout the project engagement. Typically, these services will include: editorial support, reproduction services, graphical design and presentations, and document compilation and formatting using desktop publishing and graphics design software. Has four (4) years or more of relevant work experience.

<b>Unit of Issue:</b>	<b>Per Hour</b>
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<b>07/13/2018 – 07/12/2019:</b>	\$51.62
<b>07/13/2019 – 07/12/2020:</b>	\$52.71
<b>07/13/2020 – 07/12/2021:</b>	\$53.81
<b>07/13/2021 – 07/12/2022:</b>	\$54.94

**SIN: 520 21 - Program Management Services**

**Senior Valuation Manager 4**

Performs as lead project/program facilitator for mid- to large-sized project engagement teams. Overall responsibility for project management, methodology and team performance. Experience in mergers & acquisitions, real estate transactions, business valuation and report writing, management, public policy, operations, finance, investment, research, and strategic planning. Has an advanced degree and at least fifteen (15) years of relevant work experience.

Unit of Issue:	Per Hour
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07/13/2019 – 07/12/2020:	\$210.80
07/13/2020 – 07/12/2021:	\$215.23
07/13/2021 – 07/12/2022:	\$219.75

**Project Manager 4**

Manages the overall performance of the contract and reports to the Project Director. Has primary responsibility for supervising the engagement and is responsible for the completion of all required tasks. Assumes responsibility for the coordination of subordinate activities. Reviews draft reports and deliverables prior to submission for project leader approval. Conducts quality control of work. Has an undergraduate or graduate degree and ten (10) years or more of relevant work experience.

Unit of Issue:	Per Hour
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07/13/2019 – 07/12/2020:	\$171.76
07/13/2020 – 07/12/2021:	\$175.37
07/13/2021 – 07/12/2022:	\$179.05

**Senior Cost Estimator 4**

Responsible for leading a team of costs analysts. Ensure that all task requirements have been agreed-upon and documented in coordination with the customer. Responsible for reporting status of cost estimating & analysis activities to the Project Manager. Working knowledge of common investment practices including Life Cycle Cost Estimation (LCCE), Independent Government Cost Estimation (IGCE), Price Analysis, Cost-Benefit Analysis (CBA), Analysis of Alternatives (AoA), and Business Case Analysis. Understand practical application of OMB and DoD cost estimating circulars including OMB A-11, OMB A-76, OMB A-94, and DoD 5000. Working knowledge of cost estimation and earned value management tools, such as ACEIT, PRICE, SEER, MS Project, Primavera, @Risk, and Crystal Ball. Has an undergraduate degree preferably in a STEM major and eight (8) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$164.77
07/13/2018 – 07/12/2019:	\$168.23
07/13/2019 – 07/12/2020:	\$171.76
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07/13/2021 – 07/12/2022:	\$179.05

**Senior Financial Analyst 4**

Primarily performs detailed financial research and analysis as part of a larger engagement team. May direct activities of

junior staff. Assists in the development of presentations, training courses, financial and statistical models, databases and reports. Conducts data gathering interviews. Possesses demonstrated knowledge of- and experience applying financial analysis and financial management methods to meet client needs. Applies techniques to evaluate engagement objectives and contributes to implementation of strategic direction. May apply business and process modeling and other advanced data analytics in support of client analyses and deliverables. Conducts on-site quality control of financial analysis work. Has an undergraduate or graduate degree and has seven (7) years or more of relevant work experience.

<b>Unit of Issue:</b>	Per Hour
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<b>07/13/2020 – 07/12/2021:</b>	\$165.73
<b>07/13/2021 – 07/12/2022:</b>	\$169.21

**Transaction Advisory Specialist 4**

Provides asset sale advisory services related to the valuation and disposition of various assets, any resulting asset sales structure, pricing, and bid acceptance. These services may include, but are not limited to the following: valuation of assets; developing sales strategies; pre-sale support; review of pending sale; budgeting and analysis; credit reform analysis; marketing and sale support; and training. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience.

<b>Unit of Issue:</b>	Per Hour
<b>01/02/2018 – 07/12/2018:</b>	\$151.67
<b>07/13/2018 – 07/12/2019:</b>	\$154.85
<b>07/13/2019 – 07/12/2020:</b>	\$158.11
<b>07/13/2020 – 07/12/2021:</b>	\$161.43
<b>07/13/2021 – 07/12/2022:</b>	\$164.82

**Senior Consultant 4**

Primarily performs detailed research and analysis as part of a larger engagement team. May direct activities of junior staff. Creates presentations, databases and reports and assists in the development of recommendations. Conducts data gathering interviews. Possesses demonstrated knowledge of and experience applying analytical methodologies and strategic processes to meet client needs. Applies techniques in the evaluation of engagement objectives and contributes to implementation of strategic direction. Has an undergraduate or graduate degree and eight (8) years or more of relevant work experience. Capable of working without direct supervision on a client site and supporting analyses for client issues and solution development.

<b>Unit of Issue:</b>	Per Hour
<b>01/02/2018 – 07/12/2018:</b>	\$137.31
<b>07/13/2018 – 07/12/2019:</b>	\$140.20
<b>07/13/2019 – 07/12/2020:</b>	\$143.14
<b>07/13/2020 – 07/12/2021:</b>	\$146.15
<b>07/13/2021 – 07/12/2022:</b>	\$149.22

**Consultant 4**

Primarily performs basic research and analytical support at the direction of more senior engagement team members. Assists in the creation of presentations, databases, analyses and reports. May conduct data gathering interviews. Possesses knowledge of financial management, cost estimation, and data analytics methodologies to meet client needs and has exposure to strategy consulting methodologies. Capable of working without direct supervision on a client site and using consulting tools and methodologies to complete assigned tasks and project deliverables. Has an undergraduate or graduate degree and approximately five (5) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$101.11
07/13/2018 – 07/12/2019:	\$103.23
07/13/2019 – 07/12/2020:	\$105.40
07/13/2020 – 07/12/2021:	\$107.61
07/13/2021 – 07/12/2022:	\$109.87

**Junior Acquisition & Advisory Analyst 4**

Provides project support for the Acquisition Team throughout pre- award, award and post award phases of the acquisition lifecycle. Fully capable in the use of all automated office equipment and desktop computers, including Microsoft Office and specialty COTS software programs. Has an undergraduate or graduate degree and three (3) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$70.80
07/13/2018 – 07/12/2019:	\$72.28
07/13/2019 – 07/12/2020:	\$73.80
07/13/2020 – 07/12/2021:	\$75.35
07/13/2021 – 07/12/2022:	\$76.93

**Documentation Specialist 4**

Performs technical writing services required throughout the project engagement. Typically, these services will include: editorial support, reproduction services, graphical design and presentations, and document compilation and formatting using desktop publishing and graphics design software. Has four (4) years or more of relevant work experience.

Unit of Issue:	Per Hour
01/02/2018 – 07/12/2018:	\$50.56
07/13/2018 – 07/12/2019:	\$51.62
07/13/2019 – 07/12/2020:	\$52.71
07/13/2020 – 07/12/2021:	\$53.81
07/13/2021 – 07/12/2022:	\$54.94

**Terms and Conditions:**

**1. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):**

SIN	Description
520 12	Budgeting
520 13	Complementary Financial Management Services
520 14	Audit and Financial Training Services
520 21	Program Management Services

Disaster and Recovery SINs

SIN	Description
520 12/RC	Budgeting
520 13/RC	Complementary Financial Management Services
520 14/RC	Audit and Financial Training Services
520 21/RC	Program Management Services

**2. Maximum order per SIN:**

SIN	Maximum Order
	\$1,000,000.00

**3. Minimum order:**

\$100.00

**4. Geographic Coverage:**

USA, Domestic and International

**5. Point(s) of production (city, county, and State or foreign country):**

USA, Domestic and International

**6. Quantity Discounts:**

5% discount for each separate negotiated contract with a minimum value of \$50,000.

**7. Prompt payment terms:**

3.0% NET 15 Days

**8. Government purchase cards accepted above the micro-purchase threshold:**

Yes

**9. Government purchase cards are accepted at or below the micro-purchase threshold:**

Yes

**10. Foreign Items:**

None

**11. Time of Delivery:**

30 Days From date of award to date of completion (services only)

**12. Expedited Delivery:**

10 days

**13. Overnight and 2-Day Delivery:**

0

**14. Urgent requirements:**

None

**15. F.O.B. points:**

Alaska : D -  
Destination Continental US :  
D - Destination Hawaii : D -  
Puerto Rico : D - Destination

**16. Ordering Addresses:**

<b>1</b>	<p>Timothy Carter  President  7555 Y lueqpulp Cxgpgw NW Suite 660  Washington, DC 20037  O clp: *202-#655-2520</p>
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**17. Ordering Procedures:**

Mail Orders to: Timothy Carter  
7557 Y lueqpulp Cxgpgw NW Suite 660  
Washington, DC 20037  
or email tcarter@ploughback.com

<b>18.</b>	<p><b>Payment Addresses:</b>  .....  Rlough-Back Consulting  7557 Y lueqpulp Cxgpgw NY Suite 662  Washington, DC 20037 "  .....  O clp: *202-#655-2520 .....</p>
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**19. Warranty Provision:**

N/A

**20. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):**

Yes

**21. Terms and conditions of repair parts:**

N/A

**22. Terms and conditions for any other services:**

Yes

**23. Terms and conditions of rental, maintenance, and repair:**

N/A

**24. Terms and conditions of installation:**

N/A

**25. List of service and distribution points:**

N/A

**26. List of participating dealers:**

N/A

**27. Preventative maintenance:**

N/A

**28. Special attributes such as environmental attributes:**

N/A

**29. Section 508 compliance information:**

N/A

**30. Data Universal Number System (DUNS) number:**

780412404

The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire 00CORP – The Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CFR 5413.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.