

CAPABILITY STATEMENT



Headquartered in Washington, DC, Plough-Back Consulting is an international management consultancy, specializing in Acquisition and Program Management, Financial Management, Cost Estimation & Analysis, Data Analytics, and Manpower Services.

Plough-Back is a GSA Schedule contract holder and SBA Certified 8(a) company.

CORE CAPABILITIES

Acquisition & Advisory Services

Our acquisition & advisory capability is an interrelated competency, targeting public and private sector customers.

Public Sector: We partner with federal government customers to help meet their acquisition program needs throughout a program life cycle.

Our services range from acquisition planning and investment management to project implementation and monitoring & evaluation.

Private Sector: We assist privately-held companies with strategic planning and related business enterprise transactions. Whether our customers' strategic focus is organic growth, equity investments in vertical companies, or merger & acquisition activity, our recommendations always consider the long-term implications around Market Risk, Internal Rate of Return (IRR), and Return on Invested Capital (ROIC).

Our service offerings include the following:

- Acquisition and Program Management Support
- Benchmark Studies
- Business Valuation
- Capital Planning Investment Control (CPIC)
- Project Finance

Financial Management

Our financial management solutions help public and private sector organizations achieve fiscal accountability and operational profitability, respectively. Plough-Back has hands-on experience with government accounting, pipeline management, accruals, audit support, and project reporting and analysis.

Our service offerings include the following:

- Asset Management and Disposition
- Business and Financial Modeling
- Financial Planning & Analysis
- Project Control/EVM (Earned Value Management)

Cost Estimation & Analysis

Our cost estimation & analysis solutions provide customers with the required project investment analysis to make informed investment decisions, while mitigating risk to taxpayers and project stakeholders. Customers rely on our solutions to establish optimal cost structures, price points, and investment portfolios.

Our service offerings include the following:

- Price Analysis
- Independent Government Cost Estimation
- Life Cycle Cost Estimation
- Cost Analysis/Cost Realism

Data and Visual Analytics

We employ best-of-breed data and visual analytics COTS software solutions, resulting in data-driven customer decisions. Our data analysts can connect to a wide variety of web-based or enterprise system data sources. Once connected to source data, we can drill down, establish relationships, and blend data to perform analysis and produce actionable business intelligence (BI) for our customers. Specifically, we're able to detect and interpret "root cause" problems and value-creating opportunities.

Manpower Services

Our manpower services encompass a diverse pool of cross-functional skill sets. We perform professional services such as routine office operations, as well as engineering and analytical job functions. Additionally, our skilled trades personnel operate and maintain facilities as well as equipment and machinery.

Our service offerings include the following:

- Professional Labor
- Skilled Trades
- Facility and Asset Management
- Logistics Planning